

INSURANCE

As you all know, our contract requires you to have liability insurance on your units and to have Cornerstone Properties listed as additionally insured. Some of you do not, or some of you are paying way too much in insurance premiums.

I am always trying to find ways to save my clients money. One way is to have your insurance looked at and see if you can save money. I work a lot with State Farm agent Nahoku Ahlo. She is an excellent agent and she has agreed to look over your policies to see if she can save you money or issue you a new policy!

You can fax over your current policy to her along with your contact information and she will get back to you. Or with your permission, I can get the information to her. See her contact information below:

Nahoku Ahlo, Agent
834 Kilani Ave., Suite 101
Wahiawa, HI 96786
Bus: (808) 622-8080
Fax: (808) 621-1453

HAVING DIFFICULT CONVERSATIONS PART TWO

Leave blame at the door.

Placing blame on another person is forcing them to carry a burden that we ourselves don't want to bear.

Perhaps there was an infraction that occurred, but the penalties of this can be saved for a different conversation. The first goal is to understand what the issues are that are contributing to the problem.

Put your pride aside. Feelings can be difficult to express, but are necessary in order to have everyone contribute to a conversation.

Rather than not sharing your feelings or pointing out something accusatory in another person, defuse the situation by acknowledging your feelings in conversation and allow them to reciprocate.

Saying *"I feel..."* versus *"you are making me..."* requires lowering your pride, but will

take you a long way towards a solution.

Though we might cringe when we think about having difficult conversations, it helps when we consider the other person and take a solution-oriented approach.

For us as property managers... that's what we do all the time. We find solutions.

PEST CONTROL

According to our lease agreement, most pest control issues are the responsibility of the tenant.

However, if a tenant is relatively new to the property, or if there is a rather large infestation, we would consider that an owner's responsibility to cover. We will put in a request for our trusted vendor to do a one-time pest treatment.

We then inform the tenant that after the one-time treatment, they will be responsible thereafter.

THE CORNERSTONE STAFF

Carl Frazier, R, RMP

President, CEO

808-380-4611

carl@cornerstonehawaii.com

Aaron Frazier

Accounting Assistant

808-380-4616

aaron@cornerstonehawaii.com

Amanda Frazier, R, RMP

Property Manager, COO

808-380-4612

amanda@cornerstonehawaii.com

Andrew Frazier, RA

Property Manager

808-380-4613

andrew@cornerstonehawaii.com

Chelsie Teanio

Administrative Assistant

808-485-1044

chelsie@cornerstonehawaii.com

Keli Nakamura

Administrative Assistant

808-487-0601

keli@cornerstonehawaii.com

Linda Simbre

Senior Administrative Assistant

808-380-4610

linda@cornerstonehawaii.com

Lucy Pan

Administrative Assistant

808-484-1103

lucy@cornerstonehawaii.com

Sandy Jessmon, RA

Executive Administrator

808-380-4618

sandy@cornerstonehawaii.com

Shanel Tomisato

Accounting Manager

808-380-4615

shanel@cornerstonehawaii.com

Sharal Fernandez

Accounting Department Assistant

808-380-4617

sharal@cornerstonehawaii.com

Tiffany Kom, RA, AHWD, GRI ePro

Property Manager

808-380-4614

tiffany@cornerstonehawaii.com

TRIVIA

The first person to e-mail Carl at carl@cornerstonehawaii.com with the correct answer will win a gift card!

What U.S. Marine Corps policy, recently released with new regulations, is 32 pages long?

A) Tattoo B) Marriage C) Transgender Relations D) Physical Fitness

And here is the tie breaker: What do these words have in common: polish, job, herb?

FUN FACT

In the 1930s, the U.S. Playing Card Company added a fifth suite to the standard playing card deck – a green eagle. By the end of World War II, it had largely disappeared from the deck.

QUOTES TO LIVE BY

"Fun is good."

- Dr. Seuss

"The clearest way into the universe is through a forest wilderness."

- John Muir

"If you want to change the world, go home and love your family"

- Mother Teresa



facebook

